

# Modeling Service Level Monitoring Processes for QoS Guarantee of Managed Services

Todor Georgiev <sup>1</sup> and Aleksandar Tsenov <sup>2</sup>

Abstract – Nowadays the Service Level Management became very important as a part of the relationships between the Managed Service Providers and their customers. The Service Level Management (SLM) process includes approaches, tools and rules for monitoring of the network Quality of Service (QoS) parameters. The overall process includes things such Service Level Requirements (SLR), Service Management Objectives (SMO) and Service Level Agreements (SLA). In this work a method for modelling the processes of Service Level Monitoring is introduced as a part of the whole Service Support Framework, according to the ITIL (Information Technologies Infrastructure Library) requirements.

Keywords — Service Level Management (SLM), Quality of Services (QoS), Information Technology Infrastructure Library (ITIL)

#### I. Introduction and Problem Statement

Increasingly, the relationship between IT departments and their internal customers is that of client–supplier, based on the mechanisms of marketing and competition. IT departments are losing their internal company monopoly and have to compete with services offered on external markets. In this scenario a consistent customer focus of the IT management is of pivotal significance [1; 4; 10]. IT departments are facing the challenge of emerging from a technology-oriented applications developer and infrastructure operator to a client-oriented IT service provider.

Reference models help to reduce the costs and risks inherent in the transformation of organizational processes [2, 3]. This explains IT management's increasing interest in reference models for service oriented IT processes. Within the framework of change mentioned above they ensure systematic structuring of customer focused IT management processes at reduced cost and risk [11]. Within the last few years the IT Infrastructure Library (ITIL) has developed into a de facto standard for IT service management [14]. This is corroborated by the rapid increase in membership of the IT Service Management Forum, which is an interest group enhancing and propagating the ITIL principles [9]. Also the large number of practice-oriented ITIL conferences, publications and training opportunities [7; 8; 9; 14] indicate the growing relevance of ITIL. Recent studies substantiate that the ITIL holds a position of high relevance as well as being utilized extensively in the everyday running of German companies [12]. In spite of

<sup>1</sup>Todor Georgiev is with the TELELINK EAD, Business Park, Building 13, Sofia E-mail: tgeorgiev@telelink.bg

its relevance, its wide distribution and a large number of publications, a critical analysis of the ITIL reference model from a formal point of view is lacking. On the one hand existing literature is content to simply describe the areas of IT management as documented in the ITIL [3; 6; 8; 9; 11] and on the other it makes suppositions about the general usefulness of the ITIL in practice [7; 13]. The authors know of only a few publications on ITIL in scientific journals [11; 14]. This results in uncertainty in the execution of ITIL projects and misunderstandings regarding the attainable advantages of adapting ITIL.

The principles for orderly modeling provide criteria with which the construction of models can be evaluated and which permit the identification of deficits and advantages. Regarding this last point, it is especially the principle of economy which would imply a benefit analysis. The model of principles for orderly modeling was chosen from among a large number of model assessment approaches [1; 5] on the basis of its particular suitability for reference information models. The evaluation is based on a detailed analysis of four case studies conducted for this purpose.

The paper is structured as follows: Chapter two contains a brief introduction into the basics of the ITIL reference model. Subsequently, Chapters three and four describes the approach and the evaluated model of the Service Level Monitoring process. Following that, selected trends are described and a conclusion is arrived at in chapter five.

### II. ITIL AS A COMMON-PRACTICE REFERENCE MODEL

The ITIL is an English language set of documents consisting of several volumes of IT management concepts, processes and methods. Originally it was developed by the IT service provider of the British government but currently it is being continuously developed and disseminated by the internationally active IT Service Management Forum [2]. The core of the model consists of IT service management, which deals with the control and monitoring of IT services, based on aspects and principles of classical service provision [4]. Within the ITIL there are two areas of IT service management: service support [14] and service delivery [14].

Apart from IT service management the ITIL also addresses the areas of application management, infrastructure management, business perspective, IT software asset management and security management. Because of their minor practical relevance these areas are not investigated further in this paper. Thus, when the ITIL is mentioned below, what is said refers exclusively to the areas of service support and service delivery, i.e. IT service management. ITIL subdivides service support into the areas of incident management, problem manage-

<sup>&</sup>lt;sup>2</sup>Aleksandar Tsenov is with Telecom Department at Technical University of Sofia, "Kliment Ohridsky" Blvd 8, 1756 Sofia, Bulgaria, E-mail: <a href="mailto:akz@tu-sofia.bg">akz@tu-sofia.bg</a>



ment, change management, release management and configuration management. Service delivery is subdivided into the areas of service level management, financial management, IT service continuity management, capacity management and availability management. In view of the available literature on the subject [1; 14] a detailed description of these areas is not included here. Within the area of reference modeling, models of common practice and best practice can be distinguished [3]. In view of this, the ITIL can be classified as a commonpractice model. The modeling object is IT service management and the language of description is a natural language. The nature of recommendation, which by definition has to exist for reference models [2], originates in the description of a branch standard in the area of IT service management. Innovative insights based on a well-founded theory, a requirement for best-practice models, are not emphasized by ITIL. Therefore it is not a best practice model. Rather, the ITIL is a common practice model possessing the character of a branch standard. This standard is valid for internal as well as external IT service providers. Furthermore, the ITIL's validity excludes neither specific branches, nor certain sizes of companies.

## III. MODELS OF SERVICE LEVEL MANAGEMENT AS A PART OF THE ITIL – SERVICE DELIVERY PROCESS

#### A. Service Delivery Process

The Service Delivery Process an it's components is shown on Figure.1. In this provider view all the elements are of equal worth, while the customer view represents another types of relationships and hierarchy - Figure 2.

#### B. Purpose of Service Level Agreement

- A communication tool
- A living document
- A conflict-prevention tool
- A way towards a service culture

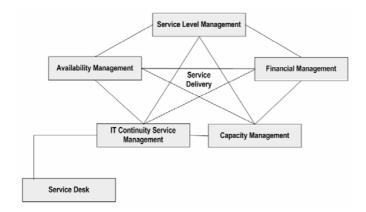


Fig. 1. The Service Delivery Process

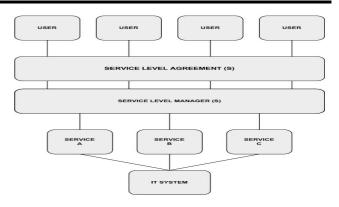


Fig. 2. The Service Level Management Items

• An objective basis for measuring service effectiveness – an SLA ensures that both parties use the same criteria to evaluate service quality (Figure 3).

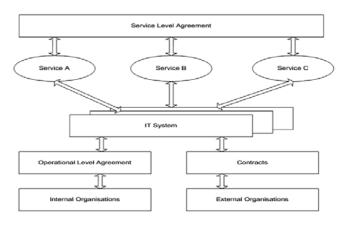


Fig. 3. The SLA Support Structure

#### C. Modelling the Service Level Management Process

Service Level Management (SLM) should be familiar territory for MSPs. Often, an MSP's contract with the customer is elaborated upon with a number of Service Level Agreements (SLAs). At the very heart of the MSP's relationship with its customer is the setting of expectations or service levels and then meeting them – Figure 4.

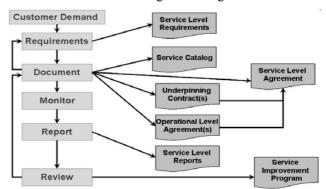


Fig. 4. The Overall Service Level Management Process



In practice, SLAs are negotiated at the beginning of the relationship in the mistaken belief that SLAs are SLM. This is not the case. ITIL indicates that SLM begins with gathering Service Level Requirements from the customer. For an MSP, this typically occurs through the Request For Proposal and Due Diligence processes. Next, a Service Catalogue is developed to identify the services available from IT. Then, internal Operational Level Agreements (OLAs) are identified and negotiated with other IT departments and external Underpinning Contracts (UCs) are established with third party vendors. Finally, an SLA is negotiated with the customer based on the services detailed in the Service Catalogue and the fees the customer is willing to pay. ITIL's SLM approach allows both parties to recognize the customer needs, the provider's capabilities, and the subsequent costs involved. It is this clear definition that moves the MSP onto the right path for supporting agreements and SLAs.

The overall SLM process covers the requirements and characteristics listed below.

#### Main Requirements

- To check of SLA targets are met
- To react if they are not
- To provide measures
  - For reporting purposes
  - o For further review of the service
- Monitor services and customer satisfaction

#### Measure

- Measure from the customers' viewpoint
- Agree measurement time frames
- Ensure consistency
- Allocate responsibility for measurement

#### SLM – Report

- Reporting procedures and report must be defined during SLA negotiation
  - Reports must be produced as described in the SLA
  - Exception reporting for SLA breaches
  - Cleary show performance versus targets
- Create impact by using a SLAM (SLA Monitoring) chart...

#### SLM Review

- Procedures must be defined during initial SLA negotiations
  - Regular and Ad-Hoc
  - Review achievements versus targets
  - Identify corrective actions and improvements
  - Review meeting should be held as agreed in SLA

#### SLM –Renewal/Renegotiation

- Procedures must be defined during initial SLA negotiation
  - Fixed date or notice period for renewal
  - Renegotiation triggered by
    - o Breaches
    - o Changes in requirements, technology, volumes

#### SLM – Service Catalogue

- Provide an accurate picture of the services provided to customers
  - o Simplest form is a matrix of services/customers
  - Usually includes
    - Customers/users of the services
    - o Characteristics of the services
    - Maintainers of the services
  - A documentation CI in the CMDB

#### SLM – Service Improvement Programme

- A key aspect of ITIL is 'continuous improvement'
  - Improve services
  - o Decrease cost
- The SIP is the formal approach to improving the Quality of delivered services
  - o Planned approach not driven by failure only
  - o Start with existing services and introduce an SIP
- The responsibility for IT Service Quality lies with the Service Level Manager

#### SLM - SIP - Examples

- Technical improvements
- Process and procedures
- · 'Quick wins'
- Training
- Dialogue with customers

#### SLM – One of 11 disciplines

- SLM define and control the service level targets (the 'what')
- To achieve these targets in an efficient and cost-effective way, SLM must be supported by other ITIL disciplines
- The Service Quality Plan defines 'how' the organization will deliver the agreed service level though Service Management processes

#### SLM – Content of the SOP

- Management information needed to ensure the services are delivered at the agreed quality level
- Performance targets
  - o For the Service Management processes
  - o For internal operational teams
  - For external providers
- Monitoring and reporting details

#### SLM Responsibilities

- Implement SLAs
- Manage SLAs
- Manage UCs and OLAs
- Manage quality of services

Manage customer relationships

#### IV. THE PROPOSED SLM CONCEPT

An important advantage of the proposed SLM concept is that it provides tight integration across all solutions, permitting them to work together to benefit from - and build upon - the specific capabilities of each (Figure 5).



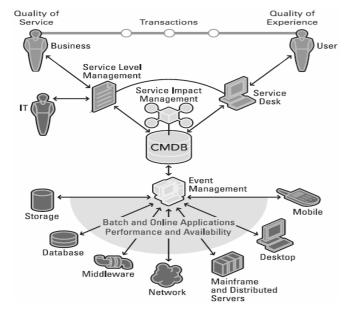


Fig. 5. The proposed Service Level Management concept

In the table below the synergies between the standard Management elements and the functions of the proposed SLM concept are shown.

Standard Management	Proposed SLM Functions
Elements	
Incident and Problem	Tracks help desk response and
Management	resolution times and compares
	them with SLA commitments.
	Generates alerts and
	notifications to the support staff
	when support SLAs are in danger of being missed.
	<ul><li>Provides the help desk with</li></ul>
	service impact information to
	assist in determining incident
	priorities and to facilitate root
	cause analysis.
Change and Configuration	<ul> <li>Tracks SLA availability</li> </ul>
Management	targets to ensure that change tasks
	and requests are performed in
	order and on time.
Service Impact and Event	<ul> <li>Delivers business – aware</li> </ul>
Management	infor-mation about the real-time
	state of services.
Capacity Management and	<ul><li>Enables the analysis and</li></ul>
Provisioning	predic-tive modeling of potential
	IT configu-ration changes and
	their effect on ser-vice levels.
Asset Management and	Measures availability tar-gets
Discovery	for specific assets and ser-vices,
	and shows the latest cal-culated
	availability metrics for the
	specified items in the CMDB to
	help ensure that cri-tical business assets or ser-vices maintain
	committed le-vels of availability.
Infrastructure and Appli-	Uses infrastructure and
cation Management	application data for service level
Cation Management	measuring of both infrastructure
	and applications.
	and approunding.

#### V. CONCLUSION

The proposed Service Level Management conceptual model is based on the possibility to provide a direct path to Business Service Management by enabling IT to manage the services it delivers from the perspective of the business. It strengthens IT's ability to meet business and user demands and to improve the Quality of Service and the Quality of Experience. The Service Level Management process, introduced in this work, delivers measurable benefits and value as the organization progresses from managing service level agreements from the technical perspective (inside out) to managing service level agreements from the business and the end-user perspective (outside in).

#### ACKNOWLEDGEMENT

This work is made in connection to the **Project BY-TH** 105/2005.

#### REFERENCES

- [1] The Official Introduction to the ITIL Service Lifecycle, 2007.
- [2] Guldentops, E., G. Hardy, J. Heschl, R. Stroud, Aligning COBIT®, ITIL® and ISO 17799 for Business Benefit. A Management Briefing from ITGI and OGC, 2005
- [3] Hoekstra, A., N. Conradie, CobiT, ITIL and ISO17799. How to use them in conjunction, 2002
- [4] Curtis, B., Integrating CMMI® with COBIT® and ITIL®, 2005
- [5] Defining, Modeling & Costing IT Services. Integrating Service Level, Configuration & Financial Management Processes, September 2004
- [6] Computer Associates' Delivering. Best Practice Support ITIL, ISO 17799, BS15000, White Paper
- [7] Symons, C., IT Strategy Maps: A Tool For Strategic Alignment by BEST PRACTICES November 21, 2005
- [8] Delivery of ITIL Best Practices using Computer Associates management solutions
- [9] Nabiollahi A., Considering Service Strategy in ITIL V3 as a Framework for IT Governance, The IT Service Management Forum, UK, 2007
- [10] Brown A.B., A. Keller, A Best Practice Approach for Automating IT Management Processes, IEEE Publishing, 2006
- [11] Jantti1M., A. Eerolal, A Conceptual Model of IT Service Problem Management, IEEE Publishing, 2006
- [12] "ITIL Das Munich Institute for IT Service Management mITSM", available on http://www.mitsm.de/
- [13] "ITIL Forum 2008 Neupositionierung und Wertorientierung", available on http://www.itil-kongress-iir.de/
- [14] "ITIL process procedure templates", available on http://www.metocube.com
- [15] "OGC Best Management Practice It Service Management ITIL" available on http://www.best-management-practice.com